

# THE NATION'S

# Elite

## SCOTT MAGER

**A NATIONAL LITIGATOR OF  
THE YEAR AWARD RECIPIENT**

Renowned Trial and Appellate Attorney  
Author, Motivator and Philanthropist

**NATIONAL MANAGEMENT EXPERTISE**

showing companies how to manage litigation

**LAW AND EMPOWERMENT ACADEMIES**

empowering the lives of tens of thousands

**LITIGATING/MANAGING**

the \$100,000,000 case

**HIS PHILANTHROPY**

with charities and young adults





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# THE NATION'S *Elite*

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# SCOTT MAGER

**SCOTT MAGER** is a nationally renowned Attorney having received nationwide recognition for handling a variety of legal issues at the State, Federal and Supreme Court levels. He also served as counsel on the internationally covered "Baby T" case. He has handled plaintiff and defense cases, from individuals to multi-billion-dollar companies, and was recently honored by a multi-million-dollar insurance conglomerate with the National Litigator of the Year award. He also created and implemented their National Litigation Plan, utilizing software he created.

Mr. Mager has also negotiated some of the largest deals, including a recent nine-figure complicated transaction with a Fortune 500 company, among many other business transactions involving small, middle-market and large businesses, as handling high level litigation involving major companies. He has also lectured frequently on a multitude of topics involving commercial transactions, contract terms, purchase/sales, leveraged buyouts, and so much more. His last four major results for plaintiffs included amounts of \$13,900,000.00, \$9,400,000.00, \$3,500,000.00 and \$2,700,000.00 as well as receiving the State's largest fraud verdict on the same year.

Unique in the industry, with his experience with 100+ law firms throughout the country, Mr. Mager and his team also specialize in law firm and business development training (e.g., firm infrastructure and growth, revenue enhancement programs, motivational programs, individualized and group training, custom-tailored retreats, etc.)

Among many honors and distinctions, he has lectured at the prestigious Annual Florida Trial Judges Conference; served as an Instructor for the National Institute of Trial Advocacy; awarded the distinguished Eagle Talon Award, given "For Dedication to The Highest Ideals of the Academy of Florida Trial Lawyers". He was also asked by the Florida Bar to serve as an Instructor for the Practice with Professionalism – the required course for every new

attorney – for nearly a decade (training thousands of lawyers and future judges). He is also a Supreme Court Certified Circuit Court Mediator, as well as Special master, Arbitrator and electronic discovery expert.

He has over 150 case summaries, articles and lectures to his credit, and has taught and lectured at a number of law schools, Ph.D programs, graduate and undergraduate programs. He has co-hosted/appeared on numerous television/radio broadcasts covering legal, motivation and ethical issues. He also wrote *The Major Appellate Trial Notebook* (a trial notebook that provides a quick reference collection of case explanations and citations for trial lawyer's use before, during and after trial); *Florida's Master Appellate Guide* (which provides detailed rules analysis and case citations); *Mediation Training* teaches sophisticated negotiation skills and has been used as the required text for the training of mediators; and *Winning Moot Court Competitions* is the nation's only video/DVD providing a witty and motivational training guide for law students to prepare for their mandatory appellate oral argument, for regional and national competitors, and for practicing lawyers preparing for oral argument at the Supreme Court and other appellate levels. Mr. Mager's three most recent motivational books, *You Are the Best*, *Motive8: Eye and Mind Candy* and *You Are The Best Teen* are available through Amazon and MagerEmpowerment.com. For more information please visit us on the internet at [www.MagerEmpowerment.com](http://www.MagerEmpowerment.com).

Mr. Mager is a wonderful human being that has made a difference in the life of so many, including helping the underprivileged, and has given or raised millions of dollars for charities. He has also utilized his success as a concert promoter to produce large much events bringing award winning bands to theaters and donating all proceeds to charity. The NFL awarded him the NFL Community Quarterback Philanthropist Award for extraordinary charitable service to the community.

**In his spare time, he breathes.**





# SAMPLES OF LEGAL *Experience*

## CIVIL LITIGATION (STATE AND FEDERAL)

- Service as the National Coordinating Counsel (for the entire country) for one of the largest insurance conglomerates in the world, which included having direction and oversight over 50+ major law firms, along with development and implementation of a National Litigation Plan, development of training materials and training of adjusters and lawyers across the country, etc.
- Representation of the entire Country of Ecuador in a State and Federal Court litigation involving a mass toxic tort pesticide case with claims exceeding one billion dollars.
- 5-year representation of multiple victims of horrific sex crimes perpetrated by the principal of the school upon middle school children, resulting in one of the largest settlements in history for such victims.
- Represented severely mentally challenged 12-year-old who was raped in lawsuit against sexual predator, resulting in one of the largest verdicts in Port St. Lucie County history.
- Secured one of the largest slander verdicts in Dade County history - a \$9,400,000 verdict, including \$1,000,000 in punitive damages – on behalf of a forensic accountant defamed by a competitor.
- Successful representation of 43-building Condominium Association in \$20,000,000 lawsuit against the Florida Insurance Guaranty Association, among other condominium/homeowner associations.
- Service as Consulting Counsel on a \$100,000,000.00 case involving eco-terrorism, defamation and tortious interference with contractual relationships, all surrounding Ocean World and its educational training of dolphins.
- Successful representation of a major hamburger chain franchisee in a legal malpractice/franchise litigation matter against a large, well known law firm (who - in addition to the attorneys in the defendant law firm, was also represented by three other renowned law firms, not including insurance counsel). The case involved 85,000 documents, 19 renowned experts from across the country, over 150 witnesses, and was scheduled to take up 10 weeks of court time.
- Securing \$2,700,000 verdict for family duped in a complicated financial fraud scheme, and aided the prosecution in the indictment and trial against the fraudster.
- Representation of national company in \$20,000,000 insurance breach of contract, bad faith and breach of fiduciary claim against the largest insurance conglomerate in the world.
- Secured defense verdict for national renowned chef and restaurant against wrongful lawsuit in extensive litigation and lengthy federal trial.
- Successful representation of a real estate mogul in litigation against the insurance company for recovery of property damages suffered by vandalism of a former tenant.
- Despite having a directed verdict against us on liability (admission of liability), we secured hung jury (with no retrial) in defense of nursing home, management company and CEO, in week long trial.
- Representation of thousands of homeowners in one of the first major challenges in Florida involving our claim that power lines cause cancer, successfully blocking Florida Power & Light's attempts to place large towering 560kv transmission lines directly over and through the large community's neighborhood and schools.
- Representation resulting in an important federal decision in a multi-million-dollar constitutional challenge to all county and state waste flow restrictions.



# SAMPLES OF LEGAL *Experience*



## CIVIL LITIGATION (STATE AND FEDERAL)

- Successful representation of client in landmark case that validated the legitimacy of dating service companies across the country.
- Secured new trial for decorated officers of Sheriff's Department and Florida Department of Law Enforcement (FDLE) by utilizing innovative techniques to discover that jurors had lied on questionnaires that would have shown their specific bias against law enforcement.

## APPELLATE

- Representation as appellate counsel in the "Baby T" Supreme Court case, covered by the media all around the world.
- Service as appellate counsel in the "Benlate" multi-district litigation, resulting in hundreds of millions of dollars being secured for the large group of clients.
- Successful appeal/reversal for child sex abuse victims, innovatively convincing the Court that each child's rights should be preserved during their childhood where no one knows of the sex acts. (and better explaining the application of the accrual doctrine for when the statute of limitations begins to run for child abuse victims)
- Representation of major homeowners' association in successful appeal of significant adverse final judgment involving the improper assessment of damages.
- Representation of various large health care providers in numerous successful appeals.
- Representation on behalf of the entire Academy of Florida Trial Lawyers (n/k/a The Florida Justice Association) on a number of successful appeals affecting Florida's families, including issues of first impression such as a citizen's right to protection from forced disclosure of confidential medical records, the extent of a physician's fiduciary responsibilities to the patient's parents, whether an expert's bias may be learned through discovery of the expert's tax returns and other financial information, the extent of a physician's duty to warn third parties of a patient's threats to injure third parties, the extent of a physician's duty to hospitalize a patient that threatens to injure themselves or others, among many others.
- Representation of the entire country of Ecuador in a federal appellate court case involving a mass toxic tort pesticide case with claims exceeding one billion dollars.
- Successful representation of prominent lawyer in emergency appeal to secure a continuance of trial in multi-million trial where his wife was suddenly stricken with terminal cancer.
- Representation of clients in landmark case at our Supreme Court in pollution exclusion clause application, the result affecting millions of policyholders of Commercial General Liability (CGL) Policies, as well as successful representation in important insurance coverage issue affecting millions of policyholders.
- Representation of defendant wrongly convicted by the use of allegedly fabricated evidence, successfully securing a full reversal of his criminal conviction.
- Representation in the first known case for recovery of benefits for the fear of AIDS (we showed that firefighter/paramedic was maliciously exposed to AIDS virus and was so traumatized that he did not wish to take an AIDS test for fear of the consequences on his life, his spouse and family and his job, and this fear was a justified medical exposure for which benefits should be paid).

# SAMPLES OF PUBLISHED *Opinions*



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*Alterra Healthcare Corp. v. Estate of Shelley*, 827 So. 2d 936 (Fla. 2002)  
*Boynton v. Burglass*, 590 So.2d 446 (Fla. 4th DCA 1991) (on rehearing)  
*Bachrodt v. Savage*, 570 So.2d 306 (Fla. 4th DCA 1990)  
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*Byoplanet Int'l, Inc. v. Vistek, Inc.*, 17-60044-CIV, 2017 WL 4737287 (S.D. Fla. Oct. 19, 2017)  
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*withdrawn* on other grounds, 1998 WL 88333 (4<sup>th</sup> DCA 1998)  
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## ALPHABETICAL LISTING



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(Jan. 1999); *This Case Is Authentic*, AFTL Jour. 435 (Dec. 1998); *This Procedure is Not Substantive*, 457 AFTL Jour. 22 (Oct. 2000); *Times Are a Changin'*, (AFTL Jour. 1995); *To Appeal Piecemeal, You Must Separate Yourself From the Others*, 401 AFTL 18 (Dec. 1996); *To Appeal To Jurors, Make No Appeal*, Vol. 13 BCTLA 4 (Feb.1997); *To Be Appealing, You Had Better Be On Time*, 409 AFTL Jour. 19 (Oct. 1996); *To Be Or Not To Be Consistent, That is the Question (Whose Answer Depends On Your Motive)*, 12 BCTLA 2, 4 (Feb. 1996) and 402 AFTL Jour. 22 (March 1996); *To Bind Is To Sign: Settlements Must Be Signed By Attorneys And Parties*, 388 AFTL 19 (Jan. 1995); *To Kill A Mockingbird: Filing Motions For Rehearing From "Per Curiam Affirmed Without Opinion" Decisions*, (AFTL Jour. 1995); *To Notice Or Not To Notice: That Is The Question*, 383 AFTL Jour. 26 (Aug. 1994); *To Protect or Not to Protect? That is the Duty-fut) Question*, 458 AFTL Jour. 19,20 (Nov. 2000); *Tomorrow Is Another Day*, 396 AFTL Jour. 23 (Sept. 1995); *Too Much Of A Good Thing Sometimes Isn't Bad*, 415 AFTL Jour. (Apr. 1997); *Try Fhying This By The Judge*, 413 AFTL Jour. 20 (Feb. 1997); *Two for One*, 30 AFTL Jour. 441 (June 1999); *Two Liable*, 409 AFTL Jour. 19 (Oct. 1996); *Two Hits, Two Hits, Two Hits in One*, 454 AFTL Jour. 25 (July 2000); *Uncertain Certiorari*, 23 AFTL Jour. 442 (July 1999); *Understanding Error And The Need For Protection*, 361 AFTL Jour. 33 (Oct. 1992); *Unjustified Instruction May Be Justified*, 399 AFTL Jour. 17 (Dec.1995); *Voir Dire*, 17 BCTLA 7, 3 (Sept. 2001); *Waive Goodbye*, 454 AFTL Jour. 25 (July 2000); *Waive Goodbye to This Challenge*, 458 AFTL Jour. 19 (Nov. 2000); *Waive Goodbye to This Constitutional Right*, 453 AFTL Jour. 26, 27 (June 2000); *We, the People, in Order to Form a More Perfect Union, Must Read These Cases*, The Reporter, Vole 6, No.5 (May 1, 1996); *Weighing In on the "manifest weight of the evidence" standard*, 18 BCTLA 2, 5 (Feb. 2002); *We'll Give The Inc. Time To Get An Esq.*, 392 AFTL Jour. 29 (May 1995); *Well Excuse Me*, 428 AFTL Jour. 24,25 (May 1998); *Well, I Do Declare... Declaratory Relief*, 405 AFTL Jour. 24 (June 1996); *What Goes Up Must Be Down*, The Major Reporter, Vol. 6, NO.5 (May 1, 1996); *What Goes Up Must Be Down a.k.a. The "Shaquille O'Neal" In Your Face Rule*, 403 AFTL Jour. 21, 22 (April 1996); *What Goes Up Must Be (Specifically) Down*, 409 AFTL Jour. 19 (Oct. 1996); *What's In A Name? Major Legal Update*, (Prepared for BCTLA and AFTL - 1995); *What Isn't Down Won't Go Up*, 392 AFTL Jour. 29 (May 1995); *What's New of Appealing*, 411 AFTL Jour. 18, 19 (Dec. 1996); *What You Don't Know Can Hurt You*, 456 AFTL Jour. 22, 23 (Sept. 2000); *What You Don't Know Can't Hurt You*, 18 BCTLA 2, 5 (Feb. 2002); *What You Don't Say Can Be Used Against You*, 385 AFTL Jour. 30 (Oct. 1994); *What's New*, 436 AFTL Jour. 436 (Jan. 1999); *What's In a Name*, 436 AFTL Jour. 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# ARTICLES/ CASE REVIEWS

## ALPHABETICAL LISTING



*Appellate Brief, The Rules Are The Rules*, 386 AFTL Jour. 23 (Nov. 1994); *Where And What To File For Appellate Review*, 355 AFTL Jour. 28 (April 1992); *When You Can Have Your Cake and Eat It Too*, 406 AFTL Jour. 19 (July 1996); *Who Cares What The Attorney?* 385 AFTL Jour. 30 (Oct. 1994); *Will Will Will Will Will*, 409 AFTL Jour. (Oct. 1996); *Will You Quit Filing Motions For Rehearing*, 382 AFTL Jour. 27 (July 1994); *Writs Of Certiorari (Or More Appropriately Certiorarely) And The New Changes To Florida Rule Of Civil Procedure 9.100*, 375 AFTL Jour. 20 (Dec. 1993); *Writs Of Prohibition* (Prepared for AFTL Journal publication 1995); *You Are Prohibited From Refusing To Disqualify Yourself* (Prepared for AFTL Journal publication 1995); *You Aren't Waving Goodbye To This Objection*, 30 AFTL Jour. 441 (June 1999); *You Better Be Good: The Implied Covenant Of Good Faith And Fair Dealing*, (Prepared for publication in law review 1995-96); *You Better Flip For That Transcript*, 396 AFTL Jour. 23 (Sept. 1995); *You Can Get this Immunity Without a Vaccination*, The Major Reporter, Vol. 6, NO.5 (May 1, 1996); *You Can Make A Case For These Cases*, 418 AFTL Jour. 23 (July 1997); *You Can Still Rely on that Exception*, 408 AFTL Jour. 18 (Sept. 1996); *You Can Take This One Personally*, 408 AFTL Jour. (Sept. 1996), *You Can Waive that Challenge Goodbye*, 408 AFTL Jour. (Sept. 1996); *You Can't Buy Jurisdiction in Any Store*, 422 AFTL Jour. 25, 25-6 (Nov. 1997); *You Can't Always Party On The Nonparty*, 415 AFTL Jour. (Apr. 1997); *You Can't Always "Res" (Ipsa)*; *You Can't Legislate This Decision*, 23 AFTL Jour. 442 (July 1999); *You Can't Mediate This Sanction*, 23 AFTL Jour. 442 (July 1999); *When You're Lying On The Table*, 400 AFTL Jour. 18 (Jan. 1996); *You Can't Have What I Don't Offer*, 392 AFTL Jour. 29 (May 1995); *You Can't Have A Piece of this Appeal*, 454 AFTL Jour. 25, 26 (July 2000); *You Can't Mop Up My Claim*, 418 AFTL Jour. 23, 24 (July 1997); *You Don't Want to Pay a Penalty for This Error*, 428 AFTL Jour. 24 (May 1998); *You Do It Now or You Do It Again: A Court Must Rule In A "Reasonable Time,"* 403 AFTL Jour. 21,22 (April 1996); *You Don't Need Hands to Waive Goodbye to This Review*, 442 AFTL Jour. 25 (Nov. 1997); *You Gotta Have Class to Have a Class*, 417 AFTL Jour. 24, 25 (June 1997); *You Gotta Have It To Get It*, AFTL Jour. (Sept. 1995); *You Gotta Have The Right One, Baby - Uh Hub!*, 391 AFTL Jour. 26 (April 1995); *You Gotta Pay To "Stay,"* 390 AFTL Jour. 28 (March 1995); *You Gotta Say What You Wanted to Say*, 454 AFTL Jour. 26 (July 2000); *You Have No Jurisdiction To Agree To Jurisdiction*, 421 AFTL Jour. 19 (Aug. 1997); *You Know All The Words ... I can see clearly now (the rain has gone), I can see all objects in my view...*, (Prepared for the AFTL Board of Directors, and for BCTLA - 1995); *You May Be Able To Get A Drink At this Bar Even After Your Limit*, 499 AFTL Jour. 17 (Dec. 1995); *You May Get More Than You Bargained For*, 454 AFTL Jour. 25 (July 2000); *You May Lose Your Job Over This Unemployment Compensation Appeal*, 415 AFTL Jour. (April 1997); *You Must Always Have A Transcript To Get Appellate Review... Except Sometimes ...*, 390 AFTL Jour. 28 (March 1995); *You Must Be Exceptional to Get Discovery from a Withdrawn Expert*, 405 AFTL Jour. 24 (June 1996); *You Must Deny With Specificity What They Did Not Do*, 391 AFTL Jour. 26 (April 1995); *You Never Get A Second Chance To Make A First Impression*, (Keynote Address for Kiwanis Club - Jan. 1996); *You Only Get What You Ask For*, 393 AFTL Jour. 25 (June 1995); *You Only Have To Choose When You're Ready To Eat*, 392 AFTL Jour. 29 (May 1995); *You Only Have One Bullet In The Punitive Damages Pleading Gun*, 383 AFTL Jour. 26 (Aug. 1994); *You Snooze, You Lose: When To Appeal A Final Judgment Which Awards An Entitlement to Attorney Fees But Which Does Not Set An Amount*, 380 AFTL Jour. 31 (May 1994); *You are Married to This Decision*, AFTL Jour. 433 (Sept. 1998); *You Can Prejudge This Loss*, 453 AFTL Jour. 26 (June 2000); *Your Word is Not Good Enough*, 408 AFTL Jour. (Sept. 1996); *You Can't Get A Piece of This Appeal*, AFTL Jour. 434 (Sept. 1998). *You Are the Hurricane: Recovering the Most Money After a Storm or Other Property Damage Event* (multiple, 2018)

# PRESENTATIONS/ SEMINARS



*Money, Money, Money, Money ... Money! New Strategies to Minimize Litigation and Protect Your Commission* (Broward College 2019); *Minimizing Litigation and Protecting your Commission* (IBBA – 5/11/2019) *Trust Account by the Book: Kaufman Rossin Accounting* (12/10/2019), *Earn and Protect Your Commission While Minimizing Litigation; A Way to Understand People: Learning What Someone Really Thinks* (Broward College 2019); *Admit This: How the Evidence Rules Work in State and Federal Court* (Broward College 2019); *NALA Seminar in Orlando held July 20-21 2017*; *Achieving Sustained Happiness: The Secrets to Enhanced Joy in Your Life* (Brandeis); *A Funny Thing Happened on the Way to the Supreme Court: The Lighter Side of World-Covered Baby Theresa Case.* (Kiwans Club - West Palm Beach); *“Acing” the Marketplace - New Strategies to Increase Tennis Awareness* (United States Tennis Association Regional Conference Keynote Address); *Activism and the Law: The Judiciary Act of 1789* (Nova Southeastern Law Center); *“Appealing” Appellate Advocacy: What the Trial Lawyer Must Know* (Practice with Professionalism Seminar); *Advancing Your “Appeal” - How to Handle Appeals* (Video, Audio, Materials) PESI National Seminars (Held live in three occasions: Orlando, Miami, and Tampa); *Appealing Appellate Practice, Practicing with Professionalism Seminar* (Deerfield Beach); *Appealing to Employers: Marketing Tips To Secure Attorney Job Positions* (Nova Southeastern Law Center); *Appealing to the Court: Successful Oral Argument* (Nova Southeastern Law Center – 16 different presentations over 8 years); *Appealing to the Court: Secrets to Winning Moot Court* (Nova Southeastern Law Center – April 2017); *Appellate Appeal* (Nova Southeastern Law Center); *Appellate Appeal. What Goes Up Must Be Down* (AFTL seminar); *Appellate Practice* (West Palm Beach 96); *Appellate Practice, Bridge-the-Gap Seminar* (West Palm Beach 97); *Appellate Practice, Bridge-the-Gap Seminar* (Fort Lauderdale, Fall 1996); *Appellate Practice, Bridge-the-Gap Seminar* (West Palm Beach, Spring 96); *Appellate Practice Bridge-the-Gap Seminar* (West Palm Beach, Fall 95); *Appellate Practice Bridge-the-Gap Seminar* (West Palm Beach, Spring 95); *Appellate Practice 3-day Bridge-the-Gap Seminar* (West Palm Beach, Spring 94); *Appellate Practice, 3-day Bridge-the-Gap Seminar* (West Palm Beach, Fall 1994); *Appellate Practice, Bridge-the-Gap Seminar* (West Palm Beach, Fall 1993); *Appellate Practice, Bridge-the-Gap Seminar* (West Palm Beach, Spring 93); *Appellate Practice Techniques, Bridge-the-Gap Seminar* (West Palm Beach, Fall 92); *Appellate Practice Tips, 3-day Bridge-the-Gap Seminar* (West Palm Beach, Spring 92); *Appellate Practice Update* (28 separate presentations to Board of Directors of AFTL); *Appellate Trial Notebook* (Seminar using the Appellate Trial Notebook) (supp. periodically); *Appraising Your Potential Client: How Appraisers Can Sell Their Services* (American Association of Appraisers, Miami); *Avoiding Malpractice: Tips for the Trial Lawyer* (AFTL Seminar -1993); *Baby Theresa: A biblical comparison* (Temple Beth Om) *Brief Briefs: There Is No Substitute* (A series of seminars on effective Brief writing in the appellate court system); *Causation Causes*, (AFTL Workhorse Seminar); *Communication - Tools and Techniques for Increased Marketing* (Broward Association of Female Executives); *Court Appeal: Successful Oral Argument* (Nova Southeastern Law Center); *Creating and Implementing Your Business Plan* (FIU Small Business Association); *Deciphering the small print: Fraud and the Consumer Protection Act* (South Florida Automotive Dealers Association); *Deciphering Deceptive Advertisements: Consumer Protection Law* (A presentation, videotaped and distributed to a variety of public entities throughout Florida); *Depositions and Hearings in Federal Court* (Professionalism Seminar); *Diagnosing the Problem: A Prescription for Enhancing the Medical Practice (while Reducing Malpractice)* (For Physicians and Medical Personnel at Ryder Trauma Center - May, 2016); *Discover This: Advanced Discovery Strategies – Interrogatories, Production and Admission Requests* (Paralegal Association of Florida, Broward Chapter CLE Dinner); *Discover This: The Real Secrets to Exceptional Discovery Results - Interrogatories, Production, Admissions, Communication* (2015 Paralegals at the Bench Bar Conference); *Do I Have To Tell: The Responsibility of Florida Mental Health Practitioners to Disclose When Their Patients Reveal An Intent To Harm Third Parties about their Patients* (Nova Ph.D & Psy.D programs); *Don't Complain about the Complaint: Winning Discovery Strategies to Effectively Defend the Case; Don't Get Caught With Your Briefs Down: Traps For The Unwary Litigator* (AFTL Annual Seminar); *Don't Get the Case Law Blues*, AFTL Annual Legislative Case Law Update; *Duty To Warn: Case Law Developments in Florida* (for Mental Health Practitioners (Nova Ph.D & Psy.D Programs); *Dynamic Selling and Teamwork* (TCG Corporate Sales Force); *Empowerment, What You Can*



# PRESENTATIONS/ SEMINARS



*Achieve in Your Professional Career!* (2016 National Business Aviation Association, Flight Attendants/Flight Technicians Conference); *Everything's Negotiable: How To Successfully Mediate* (Nova Southeastern Law Center Spring) (Live and video presentation); *Evidence: Understanding and Applying the State and Federal Evidence Rules* (multiple presentations 2018, 2019); *FIU Business Workshop: Legal Aspects of Small Business, Marketing Your Business, Legal Aspects of Small Business, Creating and Implementing Your Business Plan (2), and How to Start & Operate a Small Business* (Parts 1 & II of two day program); *How to Prepare a Business Plan*, (FIU Business Workshop); *Florida Civil Procedure - Half Day Seminar on Florida's Rules and Procedures* (West Publishing Bar Exam Review Course); *Florida Civil Procedure* (West Publishing Bar Review Course at University of Miami Law School); *Freshman Moot Court: Real Insights* (Nova Southeastern Law Center); *"Getting down" While You're up on Appeal: Sophisticated Oral Argument Tips* (Nova Law Center); *Guerilla Marketing For Yourself* (Sunrise Chamber of Commerce); *Having Appellate Appeal* (Nova Southeastern Law Center); *Having a Happy Meal* (Keynote Address at the McDonald's Regional/National Convention); *How To Handle Your Own Appeals* (series of live presentations with top appellate judges is also available on audiotape); *Intramural Moot Court Performance Techniques* (Nova Southeastern Law Center); *I Appeal to Your Reading Pleasure*, (Florida Justice Association); *Last Appeal: Techniques For Surviving Law School* (Nova Southeastern Law Center); *Legal Aspects of Business* (A series of five separate seminars sponsored by SBA); *Living the Life: The Secrets to Succeeding in Law School*; (St. Thomas Law School); *More Legal Aspects of Business* (multiple speeches sponsored by SBA); *Making a Major Difference* (Keynote address at the United States Tennis Association); *Major Marketing and Motivation* (SBA); *Major Secrets for Successful Law School Performance* (BALSA); *Major Secrets for Successful Law School Performance* (Part 2) (BALSA); *Major Motivating Moot Court* (Nova Law Center); *Major Law Update* (Lawyers Association); *Marketing Wizardry* (SBA Sponsored); *Marketing For Success*; *Marketing for Tennis Professionals* (U. S. Tennis Association Regional Convention); *Marketing Your Law Practice* (AFTL Annual Convention, Family Law Program Business Workshop); *Marketing Yourself through Holistic Report Writing* (Broward County Nurses Association); *Moot Court Success: Advanced Techniques for Successful Argument*; *Motivating Motivation: Get the Best From Personnel*; *Moot Court: A Primer*; *Negotiation in Mediation: A Practical Approach* (Nova Southeastern Law Center) (Live and video presentation); *Networking Business Strategies* (Radisson Hotel); *One Piece of the Pie of Success* (Cardinal Gibbons Annual Sports Banquet); *Now-or-Never: Motivating Change In Your Life* (speeches to Lauderdale Elementary Teaching Staff, and to a national teaching organization); *Panther Power: Enhancing Sales Performance*, (Florida Panthers); *Pre-Suit: What's It All About and Discovery – To Us/From Us* (Paralegal Association of Florida's 2016 Spring Seminar); *Post Judgment Motion Practice On The State And Federal Level* (Written materials, audio and video compliments, Tampa); *Reading 100 pages a minute: Strategies for Successful Law School Performance* (BALSA); *Real Moot Court* (St Thomas Law School); *Regional Success - Effective Oral Advocacy in Regional Moot Court Competitions* (Nova Southeastern Law Center); *Sales and Communication Seminar* (Exit Shops - Retail Sales Executives and Management); *Sales Magic* (Fort Lauderdale); *Salesmanship: the Psychology Of Selling And The Art Of Persuasion* (CBS Marketing Systems); *Selling Ice To The Eskimos: Advanced Sales Tips and Marketing Ideas* (Unisyn); *Selling Yourself the Legal Way* (Exit Shops); *Selling Yourself the Legal Way - Motivational Tools and Sales Tips* (The Mansion and Deer Creek); *Serving Winners: Enhancing Your Professional & Personal Success* (2015 USPTA World Conference, New Orleans, LA); *All About Appeals* (Paralegal Association of Florida, Broward Chapter CLE Dinner); *Shaping Our Jewish Future: The Secrets to Enhanced Personal and Professional Success* (15th Annual National Jewish Law Students Association Annual Conference); *Should Old Acquaintances Be Forgot, Don't Let These Slip Your Mind* (BCILA); *Speak No Evil: Effective Oral Advocacy in National Moot Court Competitions* (Nova Southeastern Law Center); *Spinning Contracts: Agreements for DJs* (Fort Lauderdale); *Study City: Making It Through Law School* (Nova Southeastern Law Center); *Succeeding In National Moot Court Competition* (Nova Southeastern Law Center); *Surviving Law School: How To Stay Alive* (BALSA); *Tactics And Tips For Effective Oral Argument* (6 separate presentations over 2 years at Nova Southeastern Law Center); *Talk the Talk: Effective Oral Argument* (Nova Southeastern Law Center); *T-E-A-M - Notice There's No "T"* (Tower Club Employees); *The Different*

# PRESENTATIONS/ SEMINARS



*Sides of Appellate Advocacy* (A Round table Appellate Practice Symposium with experienced appellate lawyers and judges, with form Supreme Court Chief Justice Harry Anstead); *The Power of Influence* (Lecture presentation to the nation's top financial investment strategists); *There is a Tomorrow* (Motivational speech to convicted drug offenders); *There is No Tomorrow* (Pine Crest School Pre-state Championship Dinner Presentation); *Update on Tort Law* (A series of monthly presentations on recent law developments to various trial lawyer and paralegal groups); *Using Their Money Wisely - Further Enhancing Your Professional and Personal Success*, (MCR Funding); *What Goes Up Must Be Down: Appellate/Federal Practice tips* (Practice with Professionalism, Florida Bar); *Winning Moot Court Skills* (multiple presentations at law schools, such as UM, Tulane, Nova, etc.); *Winning Moot Court Competitions: Tactics and Techniques* (Videotaped presentation) (Major Dynamics); *Winning Oral Argument* (Nova Southeastern Law Center); *Winning the Appeal with Appeal* (Nova Southeastern Law Center); *Witness Handling - Preparation of Witnesses Before Trial and How Paralegals Can Aid* (Broward and Dade County Legal Assistants Seminar, Hollywood, Florida); *Who Gets To Declare War: The Judiciary Act of 1789* (A roundtable discussion with presidential candidate John Anderson); *Selling the Clothes Off Your Back* (Exit Shops); *Write Right: Learning the Secrets of More Persuasive and Technically Correct Writing* (Nova Law Review); *You Are The Best: The Secrets to Enhanced Happiness* (multiple book signing presentations, including at every Borders in Miami, Coral Gables, Aventura, Fort Lauderdale, Boca Raton and Delray Beach, Barnes & Nobles, Liberty's, Nova, etc.); *You Are The Best - Enhancing Personal and Professional Success* (Kiwaniis Club - Hollywood, Florida); *You CAN Do It* (A motivational presentation to the entire incoming freshman class at Nova Southeastern Law Center); *You Can Have What You Wish For* (Stranahan High School); *A Real Understanding of Ethics and Cyber-Security* (NALA/PAF 2018); *A Real Weapon in Discovery: The Most Sophisticated Techniques* (Multiple Locations, 2017, 2018); *Abracadabra: The Magic of Revenue Generation* (2018); *ABCs of E-Discovery* (2018); *A to Z: The Keys to Successful Sales of Businesses* (2018); *Your Success is the Team's Success: Mastering Time Management* (2017, 2018); *Zippping Your Way to Happiness: The Real Secrets to Sustained Joy* (2017); *Zizzle Power: Winning Techniques for Generating Revenues* (2018)

## BOOKS/COMPILATIONS

*You Are The Best Teen* (2017) Whether you are 14-28 years old, this book provides unique and insightful tips for Young Adults looking to excel in this world. Providing wonderful solutions on how to set goals, establish great relationships, deal with conflict, make great academic and scholastic decisions, defining who you are and how to best succeed, learning how to succeed in any business environment, etc.

*Motiv8: Eye and Mind Candy* (2016) (Mager Empowerment/Javier Perez and the Book Couple, Publishers/Artists) This collection of incredibly inspiring quotes with unique art customized to each set of quotes will empower you in so many ways.

*You Are The Best* (2<sup>nd</sup> Ed. 2015) (Amazon, others) This second edition of this national selling book provides a detailed expansion on the concepts of "You Are The Best," with remarkable stories, witty insight and empowering secrets to living life at an enhanced level, improving relationships, secrets to overcoming any challenge and so much more.

*You Are The Best* (2003) (Intermedia, Publisher) This well-received book is designed like a "minute manager" short set of chapters, each specialized to enhance your personal and professional success, with funny art, "pull out" magnets and so much more.



# TEACHING/ MISCELLANEOUS



*The Major Trial Notebook (a/k/a The Major Appellate Trial Notebook)* (Publisher, Major Dynamics) This publication provides a thorough analysis of important cases used by the experienced trial lawyer. Broken down into “Pre-trial,” “Trial,” and “Post-trial” categories, this compilation provides an easy-to-use alphabetically referenced table of contents with corresponding tabs for each subject case.

*How To Handle Your Own Appeals* (Publisher, Major Dynamics) This thorough compilation of cases and rules on appellate practice was also developed into a seminar series held across the state (also available in audio).

*The Mediation Training Manual:* This is one of the first compilations of its kind, providing all the training materials necessary for Florida Supreme Court Circuit Civil Mediation programs.

## TEACHING

**Judge training:** Guest Instructor at Florida Judges training conferences (2003, 2004); **Law School:** *Pretrial Practice* (St. Thomas University Law School) (multiple times); *Civil Clinic* (pretrial practice and procedure classes for law students serving their internship at various governmental agencies) (St. Thomas University Law School); **Trial Lawyer Colleges:** *Advanced Trial Advocacy for Experienced Trial Lawyers* (NITA, National Institute for Trial Advocacy) (instructor for multi-day/week seminar for experienced trial lawyers) (also see lecturers section above); **MBA Program:** *Law and Management* and *Business Ethics* (both courses offered through the New York Institute of Technology “N.Y.I.T.”); **College level:** *Business Law, Business Law II, Advanced Business Law, Business, Government & Society, Civil Litigation, Criminal Law, Street Law, Wills and Trusts* (college and paralegal courses taught numerous times over a five-year period, at Nova University, College of Boca Raton, Legal Career Institute a.k.a. Hammel College)

## MISCELLANEOUS

Former Professional Tennis Player.  
Former Junior National Golf Player.

Motivator/Author. He has empowered tens of thousands through consulting and coaching through high-energy presentations, multiple books, seminars, retreats, podcasts, social media, and other motivating vehicles. His true passion of improving the lives of others is realized through this genuine commitment to those around him.

Jazz Concert Promoter. Promoted for the last nine years a number of concert events including Grammy Award Winning Pop/Jazz bands, “The Rippingtons,” “SaxPack,” featuring #1 Jazz saxman Jeff Kashiwa, Steve Cole and Marion Meadows, #1 guitarist Chuck Loeb, Grammy nominee Marc Antoine, Guitarist Richard Smith, bassist phenomenon Brian Bromberg, keyboardist Freddy Ravel and many others; served as a Jazz Consultant to Broward Center for The Performing Arts “Fort Lauderdale News/Sun Sentinel Jazz Festival” in 1992 and 1993 (A massive concert and festival, with such groups as The Rippingtons, David Benoit, Tuck & Patti, Diane Reeves, Herbie Mann,

# MISCELLANEOUS



Tito Puente, Nestor Torres, Paquito D’Rivera, Arturo Sandoval, Toots Thielman, Ricardo Silviera, and many others, as well as nearly 30 local jazz, pop and blues groups).

Created “Moot Court Strategies,” the first Moot Court Video, a witty and motivating video which provides appellate oral argument strategies for law students to prepare for their mandatory appellate oral argument, and for practicing lawyer for increasing success at oral argument at the Supreme Court and other appellate level.

Wrote and performed the One-Man Show, entitled “The Giver,” an emotional, high energy, 90-minute reflective storytelling journey consisting of legal and motivational stories that demonstrate the importance of exhibiting kindness to all, and that success is within anyone’s reach.

Co-hosted/appeared on numerous television/radio broadcasts covering legal, motivation, and ethical issues.

## **Unique Father and Son Story**

Scott’s father, Judge Gerald Mager, who Scott believes is his best friend, was former Chief Judge of the Fourth District Court of Appeal, and is now retired, serving as a mediator, arbitrator, special master and substitute trial/appellate judge. In law school, Scott wrote a law review article about his father’s Fourth District Court opinions. Early in his practice, Scott wrote several appellate briefs with his father (when his father was a private practitioner). Later, his father wrote an article, and Scott wrote a separate article that was, by happenstance, printed on the same facing pages of a publication. Thereafter, Scott wrote several appellate briefs in which he cited his father’s cases as authority; and he and his father co-wrote an article that was also published. Later, while he was on substitute duty as a Fourth District Court judge, Scott drew him as one of his appellate judges (of course, his father recused himself). In another case, while his father was sitting as an appellate judge, his father wrote a decision that specifically cited one of Scott’s articles in support of the decision. More recently, a client came to Scott’s office to engage him for an appeal, from a circuit court decision authored by - that’s right - his father (sitting as a designated circuit court judge).



# How Well Does Your Global Litigation Plan Serve You?



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Our organization is led by Scott Mager, a renowned trial and appellate lawyer, who was also former National Coordinating Counsel for a multi-billion dollar insurance conglomerate (honored with the National Litigator of the Year Award) and who designed and implemented national litigation plans and underwriting criteria. Our Firm brings substantial experience and research results to help companies improve their litigation plans in a multitude of ways that bring profound results.

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# SAMPLE COMPLIMENTARY LETTERS

(Additional letters available upon request)

**Law Offices of Jack Sobel**  
Financial Services

JACK M. SOBEL  
Attorney at Law

February 22, 2011

Mr. William F. [Name]  
[Address]  
[City, State, Zip]

THE SCHOOL BOARD OF BROWARD COUNTY, FLORIDA  
[Address]  
[City, State, Zip]

ANDY ADAMS, PRINCE  
KANSAS, MORTGAGE & LENDING  
ATTORNEY AT LAW  
[Address]  
[City, State, Zip]

Dear Mr. [Name]:  
[Text of letter]  
Sincerely,  
[Signature]

Dear Mr. [Name]:  
[Text of letter]  
Sincerely,  
[Signature]

Dear Mr. [Name]:  
[Text of letter]  
Sincerely,  
[Signature]

Dear Mr. [Name]:  
[Text of letter]  
Sincerely,  
[Signature]





INSURANCE | FINANCIAL SERVICES

3018 W. Horatio Street, Tampa, Florida 33609

813-871-1731-Phone/813-871-1739 Fax

Scott A. Mager, Esquire  
Mager Law Group  
2400 East Commercial Boulevard  
Tenth Floor  
Fort Lauderdale, FL 33308

Dear Scott:

As former Senior Director of CNA HealthPro Insurance and now President of MSM Insurance Company, I wanted to take the time to thank and commend you for all your phenomenal and innovative work as Lead National Panel Counsel for CNA HealthPro, and for creating and implementing their National Litigation Plan. Your trial successes and other litigation results were equally impressive.

When CNA was searching for a true leader and winner to create and implement head our massive endeavor, we found great success in you and your firm. You were well deserving of our National *Litigator of the Year* award, a prestigious honor bestowed upon only one person.

For over two decades, I had the opportunity to retain and evaluate hundreds of attorneys and law firms. It is important for me to let you know that you stand far and above all them. You brought an infectious enthusiasm, compassionate dedication, incredible organization and outstanding work product that resulted in repeated successes and other measurable deliverables.

I wish you continued success and look forward to opportunities to working with you in the future.

Very truly yours,

A handwritten signature in black ink, appearing to read 'Eugene Sainz'. The signature is fluid and cursive, with a large loop at the end.

Eugene Sainz



**URGENTMED, INC.**



Scott Mager, Esq.  
National Trial Group, LLC  
3300 East Oakland Park Blvd.  
Second Floor  
Fort Lauderdale, FL 33308

Re: Thanks for your exceptional work

Dear Scott:

I want to express my gratitude for all of your efforts and assistance on my behalf.

As a physician who has had the privilege and honor of serving as one of the principal doctors for some of the finest athletes in the world, and one who cares deeply about the importance of providing the best medical care possible, I am acutely aware of real talent. You fit in the category of the finest I know.

You have shown an extraordinary ability to assimilate and strategically analyze large amounts of detailed amounts of information. Then, in successful battle-like fashion, you thoughtfully provide creative, winning strategies that show a true understanding of the goals and best interests of the client.

You demonstrably show how much you care about the client and the case, and result of your remarkable work product how shown its effects in many helpful ways.

It was equally pleasurable to see your skills to be equally proven by personal positive comments of judges at hearings, and even having opposing counsel – a senior partner in the one of the largest and most well-known firms - admitting on the record that you were “far more knowledgeable on the law than he” on the legal subject(s). It is rare to experience such events, and to feel so empowered in knowing that one has such able, respected counsel in your own corner.

Your detailed preparation and presence has commanded respect and response from judges and attorneys, and has certainly left me privileged to have you as an advisor.

Your brilliance in your work as an attorney on my behalf is only surpassed by your character as a human being. Your generosity of heart is unparalleled. You serve are a role model to those around you, and truly want to make the world a better place and to strive to be the best people we can be.

If I can be of assistance to you in any way in the future, or if prospective client ever needs a reference, please have them contact me directly.

Very truly yours,



Dr. Massood Jallali (“Doc”)

2337 SOUTH UNIVERSITY DRIVE  
DAVIE, FLORIDA 33324

Phone: 954-423-9234  
Fax: 954-423-9231  
WWW.URGENTMED.US



Law Firm

**PENALTA & STIGER, P.A.**  
Counselors and Attorneys at Law

Abogados y Asesores Legales

Alexander Penalta, Esquire <sup>1-8</sup>  
Also admitted in Washington, D.C.

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Administrator  
Carmelo A. Penalta

Colleen M. Stiger, Esquire <sup>11</sup>  
Also admitted in Pennsylvania

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V. United States Supreme Court  
VI. Licensed FAA Private Pilot  
VII. (ADOPA) Aircraft Owners & Pilots Assn. Panel Attorney  
VIII. Authorized Contract Counsel for the State of Florida  
IX. National Rifle Association Panel Attorney  
X. Certified Arbitrator

VIA FACSIMILE 1.954.763.2885

Scott A. Mager, Esquire  
Mager & Mager, LLC  
2300 E Oakland Park Blvd Ste 206  
Fort Lauderdale, Florida 333061150

Dear Mr. Mager:

We just wanted to let you know how much we appreciate your exceptional work with regard to our clients, Ocean World, S.A. and its affiliates and subsidiaries.

As you know, with damages exceeding \$100,000,000.00 (One-Hundred Million Dollars), the Ocean World cases are some of the most significant in the country. We have devoted thousands of hours to these cases and amassed an incredible legal team, and your leadership and intelligence - in the appellate arena and with tactical suggestions for the continuing matters at the trial level - has been exceptionally helpful to our cause.

The most recent tasks which you agreed to undertake on our part required significant intellect and understanding of the technical nuances of Appellate Court and Supreme Court procedure, as well as a keen ability to communicate in written format such that the Appellate Court and Supreme Court would clearly understand the legal issues and to help the entire Panel of Judges (over 12 in the Appellate Court alone) appreciate the need for creation of a systematic test for analyzing our legal issues - issues which are common in big litigation.

As usual, you rose to the occasion and beyond, even providing pioneering creativity in your written arguments to the Court(s). They have resulted in very favorable positioning for our clients, and have certainly provided the innovative framework for Courts around the country to fashion solutions that are applicable in thousands of new cases. Additionally, your thoughts on dealing with the challenges with electronic information and its impact on parties and jurisdiction in these cases were remarkable.

We have dealt with thousands of lawyers/law firms in our careers and we find you to be the finest expert around.

It has been a pleasure working with you again. Your success also reminds me of your incredible victory against the two top (major) law firms in the history of Palm Beach County, and how you destroyed each of their top-in-the-country, treatise writing experts in such organized fashion. Your marshalling of the hundreds of thousands of documents and your first-of-its-kind utilization of cutting-edge technology is remembered with fondness by many a great attorney.

It is not surprising that you recently won the National Litigator of the Year Award for another multi-billion dollar conglomerate, or that you successfully designed and implemented their entire National Litigation Plan; or that in an entirely separate case for a professional, you secured that recent \$9.4 million dollar verdict on such difficult facts; or that you continue to be respected by the top appellate lawyers in the land. I was equally impressed when I learned that you were asked on multiple occasions by the Florida Judges Division to serve as an Instructor for training of Judges.

On a personal note, I appreciate your professionalism, friendship and kindness. It is not often that such leaders give the time that you extended to me (now nearly 15 years ago) when I first arrived in Fort Lauderdale. You were always available to provide me/us with any legal insight on law or particular judge's tendencies, without ever requesting compensation for your sincere devotion to those around you. I will never forget that.

I look forward to continuing to work with you on these cases and others, and thank you so very much for agreeing to successfully assist us in these matters.

Kindest regards,

PENALTA & STIGER, P.A.

A handwritten signature in blue ink that reads "Colleen M. Stiger" followed by a stylized flourish.

Alexander Penalta



LAW OFFICES

**KRUPNICK CAMPBELL MALONE  
ROSELLI BUSER SLAMA & HANCOCK**

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R. SUSAN MADERA  
ADMINISTRATOR

MICKIE DONNELLY  
CLAIMS ADMINISTRATOR

ELAINE P. KRUPNICK  
OF COUNSEL

REPLY TO: FORT LAUDERDALE

Scott Mager, Esquire  
One East Broward Boulevard  
Fort Lauderdale, Florida 33301


Dear Scott:

I was pleased to learn that your mega case in Palm Beach was resolved satisfactorily for your client and for you and your firm. I know that you had made a total commitment, that you had been very innovative in both the law and the presentation of the exhibits, but I also knew you were up against some of the best attorneys in America. It is a real credit to you that you were able to persevere and produce a good result for your client.

Sustained enthusiasm is the quality that I admire most and you personify that quality.

I wish you continued success.

Best wishes,

  
Jon E. Krupnick

JEK/cb

James M. Lilly  
3022 W Signature Dr. Apt. 1510  
Davie, FL 33314

July 3<sup>rd</sup>, 2019

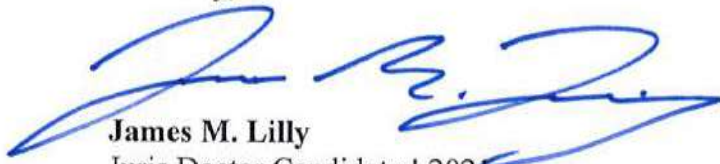
Dear Mr. Mager:

I am writing to thank you for the Langston Law Scholarship. I truly appreciate this selection as a recipient of the scholastic award.

I am currently a rising 2L student at the Shepard Broad College of Law at Nova Southeastern University. During my first year, I gained membership into the Moot Court Society and the Nova Southeastern Trial Advocacy team. My focus is to gain expertise in intellectual property law during my time at the law school. Additionally, I will be competing this upcoming academic year in the AIPLA Giles Sutherland Rich Moot Court Competition which focuses on intellectual property.

By providing me with the Langston Law Scholarship, you have substantially lightened the financial burdens of law school. This generosity has inspired me to help others and give back to the community. I one day hope I will be able to help students achieve their goals just as you have helped me.

Sincerely,



**James M. Lilly**

Juris Doctor Candidate | 2024

Moot Court Society | Advocate

NSU Trial Association (NTA) | Advocate

Toastmasters International | Vice President of Education

Nova Southeastern University | Shepard Broad College of Law



Your brilliant handling of our \$100,000,000 damages case was extraordinary

ALEXANDER PENALTA, ESQ.  
Chief Litigation Counsel, Juris Doctor

Sustain enthusiasm is the quality that I admire most and you personify that quality

JON KRUPNICK  
Nationally Renowned Attorney

You were well deserving of our National Litigator of the Year award, a prestigious honor bestowed upon only one person

GENE SAINZ  
National Director

Your detailed preparation and presences, has commanded respect and response from judges and attorneys, and has left me privileged to have you as an advisor

DR. MASSOOD JALLALI  
Physician to the Stars

Our firm, and I personally wish to thank you for the incredible work

ELAINE BARET  
Attorney

At trial, I was astounded by your courtroom demeanor and the you related to Judge and Jury

DANIEL H. IRWIN  
Sr. Vice Pres. Act. Retirement

If you're looking for a brilliant lawyer, a compassionate and caring lawyer, and a lawyer who 'listens,' then look no further than SCOTT A. MAGER! Together with his exceptional support staff, especially Patty Creech and Rose Henderson, they will be your 'beacon of light and hope' that better days are ahead! A million thanks and deep appreciation to Scott A. Mager for his legal expertise, patience and kindness, and for handling my case as though I was the 'only' client he had.

SUZANNE MOREELS, Client

Mr. Mager is a dynamic and engaging speaker. The seminars he presented to the Thursday night Civil Litigation class enhanced our understanding of trial procedures. He helped us understand what trial lawyers are looking for in Voir Dire, and the strategies that they employ in cross-examination of witnesses. His talks helped a great deal in preparing us for our class arbitration project. Mr. Mager is an accomplished trial lawyer and is highly knowledgeable in legal strategy. He has a wonderful aptitude for imparting his knowledge on others and captures the listeners' attention with his entertaining seminars. I highly recommend that Mr. Mager be invited to speak to Broward College students again and I hope that anyone who has the opportunity to hear him speak takes that opportunity. Thank you, Mr. Mager, for being so giving of your valuable time to students eager to learn about trial strategy and procedure.

SYDNEY MADOW, Student, Broward College





# SCOTT MAGER empowerment

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**Mager Empowerment** is a global company, using a proprietary mental infusion methodology that has motivated 10s of thousands, combining intelligence with motivation, wrapped around wit, that have received repeated standing ovations, incredible reviews and instant return clients. We have specialized services, from CEOs desiring intimate private coaching and unique one-on-one intelligence sharing sessions; to business leaders seeking to motivate teams at a higher level of productivity, brand improvement and profitability, to all ages on unique techniques that guarantee heightened relationships, better communication and better decision-making, to athletes seeking sophisticated training tools for enhanced performance, we bring results. We provide the ultimate in empowerment with highly theater-like motivational shows, boot camps, retreats, individual coaching, books, audio/video power messages, life/relationship and sports coaching, among other motivating services. If you would like more information visit us at [www.MagerEmpowerment.com](http://www.MagerEmpowerment.com), write to [Motivate@MagerEmpowerment.com](mailto:Motivate@MagerEmpowerment.com) or call 1-855-Y-U-EXCEL.

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# SCOTT MAGER

## NATIONAL DISASTER INSURANCE CLAIMS

# Expert



**Scott Mager** is the premier National Disaster Insurance Expert and leading authority on assisting residents in Florida and throughout the nation cope through the aftermath of devastating hurricanes. As a one of the founding members of Storm Team Help ([www.StormTeamHelp.org](http://www.StormTeamHelp.org)), Mager and his team are dedicated to aiding and educating those that are in need of disaster recovery after a major storm event.

Storm Team Help is a valuable online resource with tips and tools to navigate through the complex insurance claims processes resulting from hurricanes and natural disasters. Having served as Chief Attorney for one of the largest insurance companies in the world, Mager has represented or helped thousands of residents and companies secure tens of millions of dollars of insurance money.

Mager has been featured on major television networks, national & international radio stations, and panels around the country covering important insurance issues, explanations of types of residential, business and other risk insurance, discussing securing relief from federal and state relief funds, as well as from insurance policies/companies. He has lived through numerous devastating hurricanes and other storm events, and also spent thousands of hours in Florida arming citizens with winning strategies to secure more money. Mager has empowered large and small business owners, condominiums, residential property owners, Chambers of Commerce and other organizations, FEMA representatives, SBA representatives, major government officials, legislators and others.



- ✓ Participated/testified at national and local panels around the country relating to dozens of storms in Florida, New York, Louisiana and nationwide.
- ✓ Completed over 150 articles, case summaries and lectures on various topics including complex insurance issues.
- ✓ Given hundreds of hours of philanthropic work, and won such awards as the NFL Community Quarterback Award for Extraordinary Philanthropic Service, among many other honors.
- ✓ Served as the Chief Attorney for one of the largest insurance companies in the world – where he also received their National Litigator of the Year Award.

For more information on Scott Mager as a leader within the legal community and his unique national disaster insurance expertise please visit [MagerParuas.com](http://MagerParuas.com) and [StormHelpTeam.com](http://StormHelpTeam.com).

Scott Mager and the Storm Help Team can be reached by calling 844.800.LAWS or via email to [storm@magerparuas.com](mailto:storm@magerparuas.com).



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## **SCOTT MAGER**

Founding Partner  
Mager Paruas, LLC.

[Scott@MPjustice.com](mailto:Scott@MPjustice.com)  
[Service@MPjustice.com](mailto:Service@MPjustice.com)  
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